



Quick Delivery of Screw Conveyors Keeps Sims Metal Management at Full Production

Challenge

Sims Metal Management recycles ferrous and non-ferrous metals at over 200 facilities located around the world. Scrap metal is received from manufacturers, scrap dealers, electrical generation companies and other sources and converted to raw materials for reuse as new products.

At the Redwood City, CA facility, Sims decided to begin replacing several old screw conveyors due to heavy wear over the years. Sims contacted KWS because they heard about the excellent quality and customer service provided by KWS from a local power transmission distributor. Sims was concerned that the existing screw conveyors would fail and wanted replacements for a scheduled shut down.

KWS Advantage

A KWS sales manager immediately visited the plant to evaluate the needs of Sims. A total of 10 screw conveyors needed replacement, but Sims was primarily concerned with 3 screw conveyors that could fail at any moment. After obtaining measurements of the conveyors, KWS provided a quotation within an hour and received an immediate order from Sims to begin manufacturing. KWS delivered the first screw conveyor in 15 days with the second and third conveyors following 5 days later. All 3 new screw conveyors were installed and operating successfully ahead of schedule.

The management at Sims was pleased with the commitment by KWS and placed another order for the remaining 7 screw conveyors that needed replacement. Again, KWS delivered the screw conveyors ahead of schedule and installation went flawlessly. The KWS sales manager provided installation, training and technical support to operations and maintenance personnel while on site.

Testimonial

“This will be a KWS plant and only a KWS plant”

- Thibaut Ducy, Regional Project Process Manager



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Sims Metal Management Recycles Ferrous and Non-Ferrous Metals



Scrap Metal is Processed for Use as New Products



KWS Sales Manager Obtains Measurements of Screw Conveyors



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